



For Immediate Release

Fidelitech Named One of Ingram Micro's Fastest-Growing SMB Channel Partners in the U.S.

World's Largest Technology Distributor Recognizes Fidelitech's Achievements and Success in Annual Ingram Micro SMB 500 List at Inaugural IMOne Event in New Orleans #IMOne2014

Salt Lake City, Utah, June 27, 2014 – Fidelitech today announced it was named to the Ingram Micro 2014 SMB 500. The annual list recognizes the top 500 fastest-growing Ingram Micro U.S. channel partners serving the small and midsize business (SMB) market. Ranked at number 405, Fidelitech expanded its business with Ingram Micro Inc. (NYSE: IM), the world's largest technology distributor, by more than 23 percent in the past three years.

Channel partners named to this year's SMB 500 list were identified at Ingram Micro's inaugural 2014 IMOne event, held May 6-10 in New Orleans. As part of the more than 20,000 U.S. solution providers and MSPs who work with Ingram Micro's U.S. SMB Business Unit, these top-performing companies achieved a three-year compound growth rate of more than 42 percent.

Ingram Micro's annual SMB 500 list is developed in close collaboration with channel research services firm The 2112 Group, Ingram Micro's Business Intelligence team and U.S. SMB Business Unit. Criteria for selection to the list includes size, overall technology category revenue growth and innovation across SMB engagements.

"We are honored to be selected for the SMB 500 list, and want to thank Ingram Micro and our dedicated Ingram Micro sales representative for working so closely with us to accelerate our success," says Bryan Herbstritt, president of Fidelitech. "Our participation in Ingram Micro's SMB Alliance community and use of HP Financial services have played greatly in our growth and we look forward to another record year of success within the SMB market.

"The Ingram Micro SMB 500 is representative of solution providers who are focused on business excellence and recognize the value in teaming with Ingram Micro to deliver a superior customer experience and grow their business faster," says Jamie Ferullo, director of SMB sales, Ingram Micro U.S. "We congratulate this year's SMB 500 and applaud their success."

Performance metrics, trends, best practices and other key findings from the Ingram Micro 2014 SMB 500 list will be produced by The 2112 Group and noted on the Ingram Micro SMB 500 site: www.im-

smb.com/smb500. Additional information and research is available on 2112's *Channelnomics*, a news and analysis website dedicated to channel business trends.

“The channel partners who earned a spot on the 2014 Ingram Micro SMB 500 are growing at rates that are three to four times the channel industry average and well above the channel average for SMB-focused resellers,” says Lawrence M. Walsh, CEO and chief analyst of The 2112 Group. “The SMB 500 shows how consistent execution and collaboration with a technology distributor with broad resources and support mechanisms, such as Ingram Micro, results in accelerated growth performance and business strength.”

A copy of the 2014 Ingram Micro SMB 500 list can be found at www.im-smb.com/smb500.

More information about Fidelitech is available at www.fidelitech.net.

About Ingram Micro Inc.

Ingram Micro is the world's largest wholesale technology distributor and a global leader in IT supply-chain and mobile device lifecycle services. As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics and mobile solutions, technical support, financial services and product aggregation and distribution. The Fidelitech is the only global broad-based IT distributor, serving approximately 170 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit IngramMicro.com.

About Fidelitech

Fidelitech is an Information Technology Total Solutions Provider and Managed Services Provider founded in 2001 and based out of Salt Lake City, Utah. Fidelitech specializes in small and medium sized businesses, Software as a Service, and Cloud Based Solutions. Services are offered based on the end users companies Information Technology needs. Service solutions are designed to deliver confident, fast, reliable, and secure services. Our staff of courteous professionals are trained in a breadth of technologies. Through continuous training and vendor partnership programs, such as Ingram Micro's SMB Alliance, Fidelitech is able to provide its clients the latest technologies in fulfilling their technology needs. It is the goal of Fidelitech to provide you with not only the standard elements necessary for your technology needs but SUCCESS in the implementation of your IT Strategy!

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